

SCHOOL OF MANAGEMENT SCIENCES

INDIAN INSTITUTE OF ENGINEERING SCIENCE AND TECHNOLOGY, SHIBPUR

Admissions to PG programme (2-Year full-time AICTE approved MBA) in Management

Applications are invited from Indian nationals in the prescribed form ([use this link to download](#)) for admission to the PG Program in Management in the academic year 2016-17. The number of seats in different categories is shown in the following table.

Open	PH	OBC	SC	ST	Total
30	02	16	08	04	60

Eligibility:

- Bachelor degree in any discipline from any recognized University/Institute with at least 55% marks in aggregate.
- A valid CAT/XAT/MAT/CMAT score (2015-16 score is acceptable only). For, CAT/XAT the score will be a **minimum of 65 percentile**. For MAT/CMAT the score will be a **minimum of 85 percentile**.
- A consistent and good academic record.
- Students appearing for their final year graduation examination may also apply. However, if selected, they will be provisionally admitted and the admission will be cancelled if they fail to produce the result of their final examinations satisfying the eligibility criterion of the course on or before 15 September 2016.

Selection Procedure:

It is a three-tier process, after the initial screening based on Academic record with weight allocated (shown in % within braces) in all the stages are as follows. The mere application does not guarantee a call in the GD/Interview.

1. CAT/XAT/MAT/CMAT score (50%).
2. Performance in the group discussion (20%).
3. Performance in the Interview (30%).

Applicants may be eliminated at any stage based on their performance. The weights of the different components are shown under three different categories (A, B and C).

A. Performance in the national level test (CAT/XAT/MAT/CMAT)

Examination	Percentile			
	65 to < 75	75 to <85	85 to < 90	90 & above
CAT/XAT	20	30	40	50
MAT/CMAT	-	-	25	40

B. Relative weight of components of GD

Performance in GD	Component	Weight
	Knowledge on the topic	10
	Co-ordination skill	5
	Leadership skill	5
	Total	20

C. Relative weightage of various components of Personal Interview:

Performance in Personal Interview	Components	Weightage
	Communication Skill	10
	Personality	10
	Knowledge	10
	Total	30

Applicants seeking admission to this programme are required to apply on-line by downloading the application form and submitting the duly filled-up admission form (with the details of the draft) and the scanned copy of the mark-sheets (secondary onwards), DOB certificate, and category (SC/ST/OBC/PH etc.) certificates, if applicable, (all in PDF form) to the following e-mail address (with the subject field written as “MBA 2016”).

mba.16@iiests.ac.in on or before, **19 March 2016**.

Applicants need to pay Rs. 300/- (Rs. 150/- for the SC/ST candidates) by demand draft/pay order addressed to “REGISTRAR, IEST, Shibpur” and payable at Kolkata.

- The draft (details given by the candidate in the application form) and a copy of the duly filled-in application form will be treated as admit card to the GD/Interview. The draft will be collected from the candidates during the GD.

Important Dates: **LAST DATE OF APPLICATION: 19 March 2016**

Application: i) Application starts ii) Notification of Shortlisted Candidates for GD & Interview	Date & Time of the GD and Interview	Notification of Shortlisted Candidates after test	Admission cum Registration
i) 20 February 2016 (through e-mail only) ii) 30 March 2016 (SOSM noticeboard/website)	20 and 21 April 2016 (10 AM) Venue: School of Management Sciences (SMS); 6 th Floor, Science and Technology Building.	4 May 2016 (SOMS Noticeboard /Website)	11 and 12 May 2016 (verification of the original documents followed by payment of fee and enrollment: Dean’s Office)

- Candidates selected for admission/enrollment (**11 and 12 May 2016**) must come prepared with all original certificates for verification of documents. They are also supposed to submit the photocopies of all their certificates, two passport size photographs and certificate for the blood group.
- Fees (see Appendix I) are to be submitted in the UCO bank branch on the ground floor of Science and Technology Building.

Application CHECKLIST

The candidates are supposed to provide the scanned copy of the following certificates along with the duly filled-in application form (PDF).

- Secondary onwards mark-sheets.
- CAT/XAT/MAT/CMAT Scorecard
- Proof of the date of birth.
- Category certificate (SC/ST/OBC/PH) and from a competent authority; if applicable

An application without the copies (scanned PDF form) of the required documents is liable to be rejected.

Visit www.iiests.ac.in from time to time for announcements on change of dates etc. related to the MBA admission.

The application must be emailed to mba.16@iiests.ac.in (write “MBA” on the subject field) on or before **19 March, 2016**.

For further queries send email to mba.16@iiests.ac.in with the subject field as “**Query for Admission**”

Dean (academic)

APPENDIX I

FEES TABLE (Per Semester)

Item (Per semester basis)	Amount in Rs.
Registration Fee	500
Students Activity and others	500
Infrastructure Maintenance Fee	2500
Tuition Fee	50000
Examination Fee	1000
Total (per semester)	54,500
Caution Deposit (One time and refundable)	2000
Total at the time of admission	56,500